3rd World Water Forum: Water and Poverty Initiative

Multi-stakeholders Dialogue on Water Services for the Urban Poor May 29-31, 2002

Manila Water Company, Inc.

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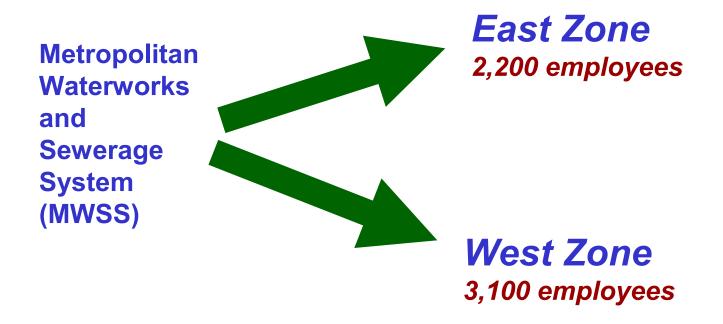
Outline

- **◆ The Water System before Privatization**
- Background on MWSS Privatization
- Manila Water's Performance
- ▶ Doing Business with a Social Conscience: "Tubig para sa Barangay"
- Key Messages

The Water System before

- High Rate of Illegals
- Leaks
- Poor Supply Conditions
- Poor Network Maintenance
- Dirty Water
- Depressed Areas, hardly served

1997 Takeover



25 Year Concession awarded to 2 winning bidders

MWSS Service Area

Area 1,400 sq km

Total

Population: 5 Million

Population

Served: 4 Million

Water

Production: 1,600 mld

Adopted New Corporate Value

WE CARE for

Customers

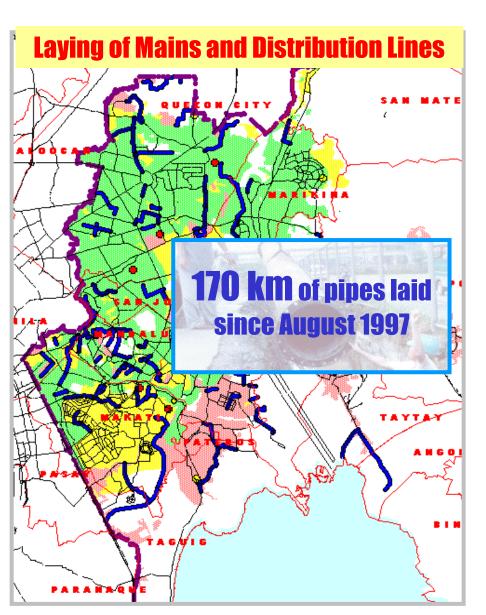
Company

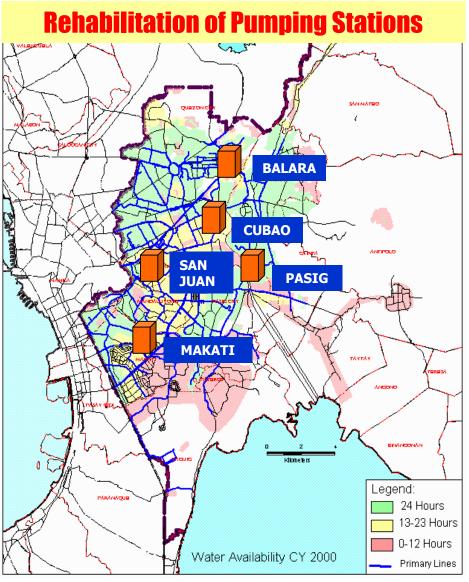
Employees

The Territory Business Management Approach

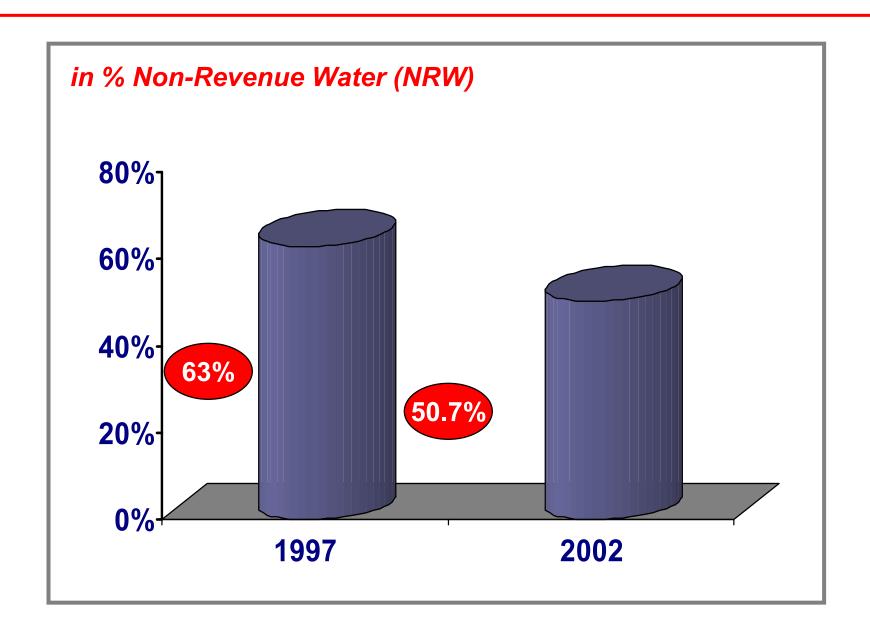


Implemented Major Capital Programs

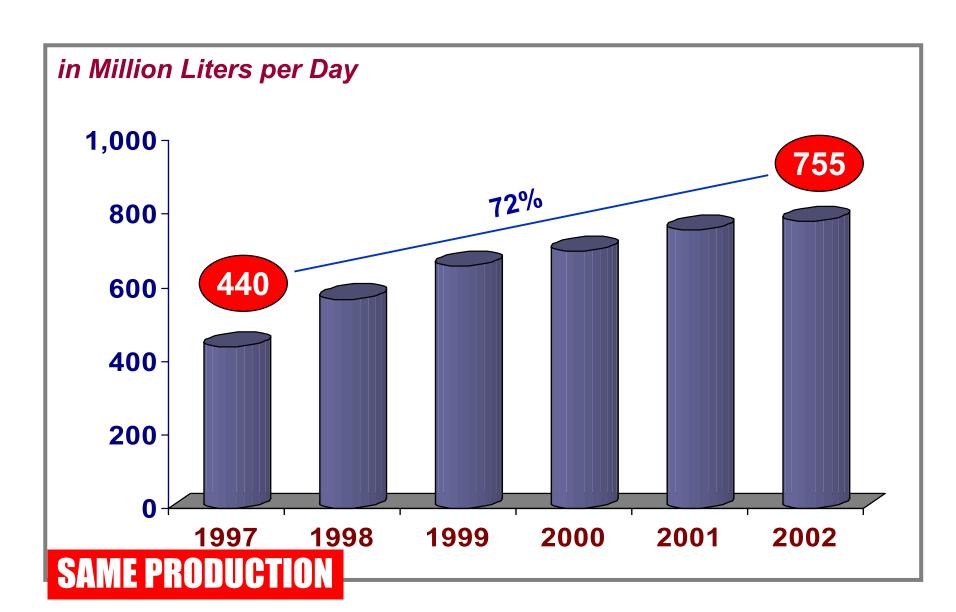




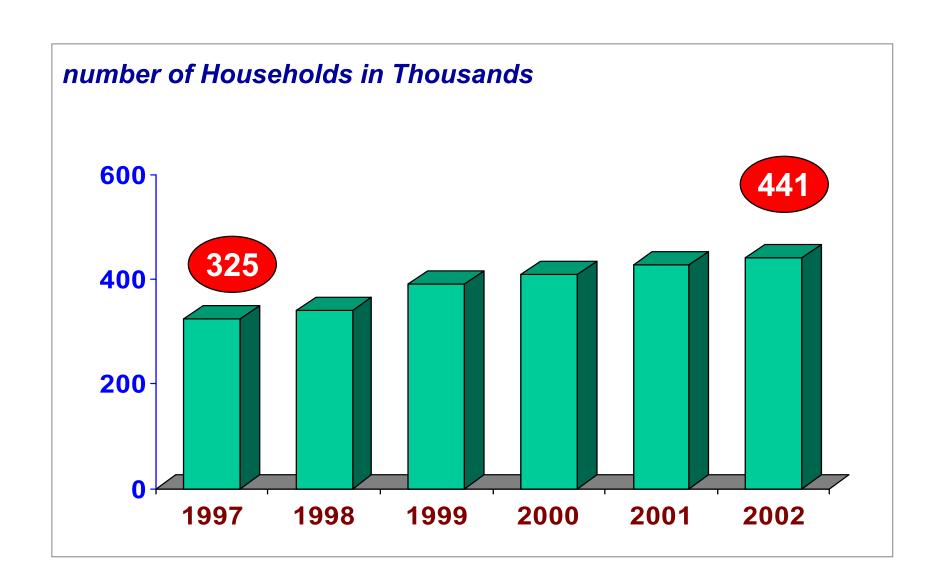
Reduced Water Losses



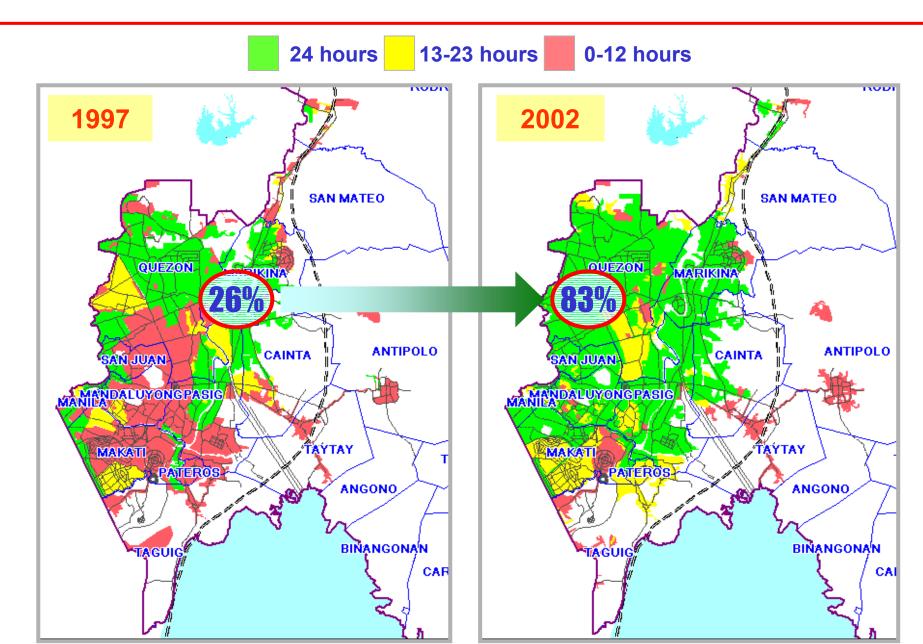
Delivered More Water to Customers



Served More Households

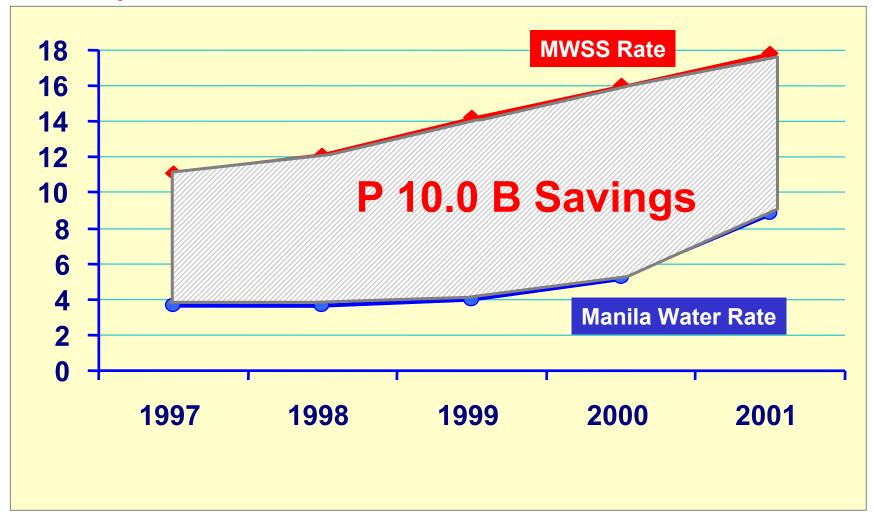


Improved Water Availability



Consumer Savings in Water Bills

In Peso per cu.m.



MWC Rates vs. Other Sources

Price per cu.m.

Vended Water

1 drum (200 liters) = P 20.00 5 drums = 1 cu.m.

P 100.00

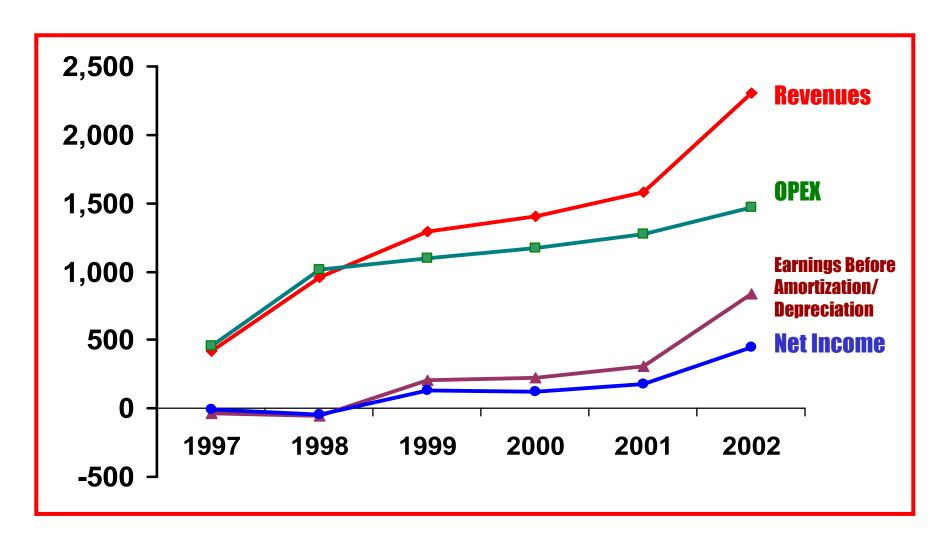
Manila Water is at least 12 times cheaper than vended water.

P 8.52

The monthly bill of Manila Water's residential customers (consuming 30 cu.m.) is P 162.00

Financial Performance

In Million Pesos



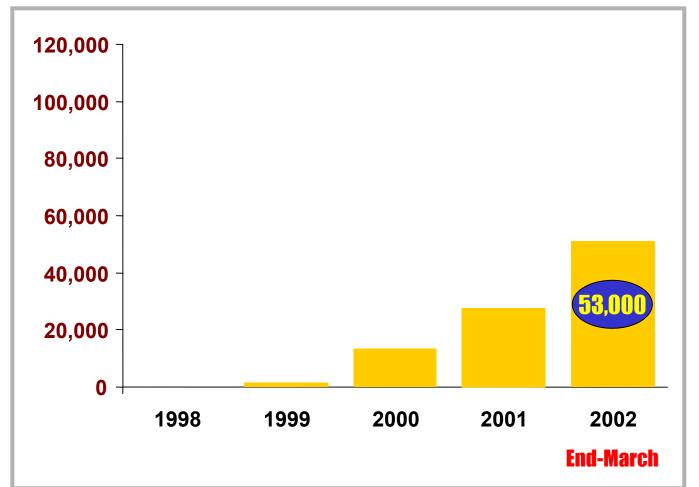
Implemented Social/ Developmental Projects

- Save the La Mesa Watershed
- Cleaning and Greening of La Mesa Perimeter
- Habitat for Humanity
- Blood Donation

Provided Better Service to the Poor

"Tubig Para Sa Barangay"

Number of Equivalent HOUSEHOLDS POPULATION

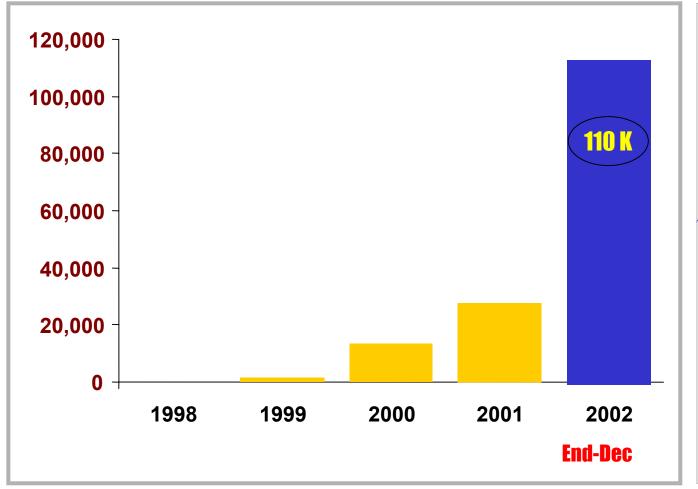


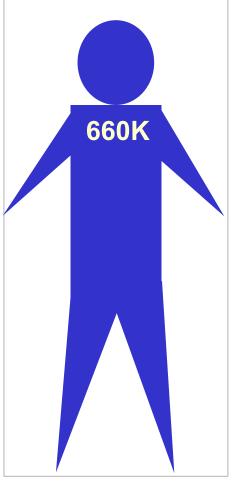


Provided Better Service to the Poor

"Tubig Para Sa Barangay"







Doing Business with a Social Conscience: "Tubig Para Sa Barangay"

Focus

Depressed Communities

Objective

▲ To help build communities

Manila Water's Intervention

Walk the line: Territory Management

To customers

To the depressed areas

Along the streets

Manila Water's Intervention

Massive Leak Repair

Drive against illegal connections

Areas where project is applicable

 Areas where there is a large number of clustered low income families

- Areas with a high rate of illegals
- Areas with very poor water quality
- Areas where roadway is wide enough to lay tertiary mainline

Social Impact

- 1 Improved Quality of Life
- **Eradicated Illegal connections**
- **3** Excellent Community Partnership

Business Results

- No. of Water Service Connections
- No. of Families / Household Served
- **Billed Volume**

15,944

52,795

45 mld

Completed Projects

	NO. OF PROJECTS	NO. OF HOUSEHOLDS
Balara	61	16,617
Cubao	25	1,780
Marikina	9	4,224
Pasig	10	12,613
SJ/Mand	23	8 ,015
Makati	22	2,629
Riz-T/Pat	21	6,897
Total	171	52,795

Ongoing & Future Projects

	NO. OF PROJECTS	NO. OF HOUSEHOLDS
Balara	3	4,600
Cubao	10	2,256
Marikina	4	1,615
Pasig	10	7,467
SJ/Mand	12	2,030
Makati	10	11,071
Riz-T/Pat	23	32,818
Total	72	61,857